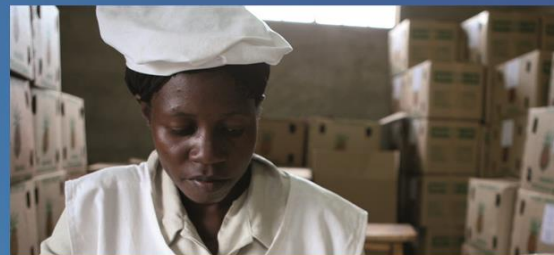




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UNIDO ITPO ITALY Investment & Technology Promotion Office



INCLUSIVE AND SUSTAINABLE INDUSTRIAL DEVELOPMENT



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UNIDO Nowadays – 170 Member Countries (HQ in Vienna)

736 ongoing projects



UNIDO Priorities



2. Energy and Environment



3. Trade capacity-building



4. Cross-cutting issues

- Women and youth empowerment
- South-South cooperation
- Least Developed Countries

1. Poverty reduction through productive activities



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UNIDO Keyword - ISID

Creating shared prosperity



Safeguarding the environment



Partnering for prosperity



Inclusive & Sustainable Industrial Development



SUSTAINABLE DEVELOPMENT GOALS





UNIDO and ITPOs

- *Creation of ITPOs through agreements between the hosting countries and UNIDO*
- *Collaboration with public and private institutions on industrial development issues acting as international honest broker*
- *Dissemination of the latest information on the legal and economic framework, on the investment and industrial cooperation opportunities*
- *Identification and promotion of specific investment opportunities*
- *Promotion of investments and technology transfer through investors and technology suppliers*
- *Organization of business delegations to visit trade fairs and investment forums*





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UNIDO ITPO network



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UNIDO ITPO ITALY
Investment & Technology Promotion Office

Creation

The Office was created in 1985 thanks to the agreement signed between UNIDO and the Italian Government.

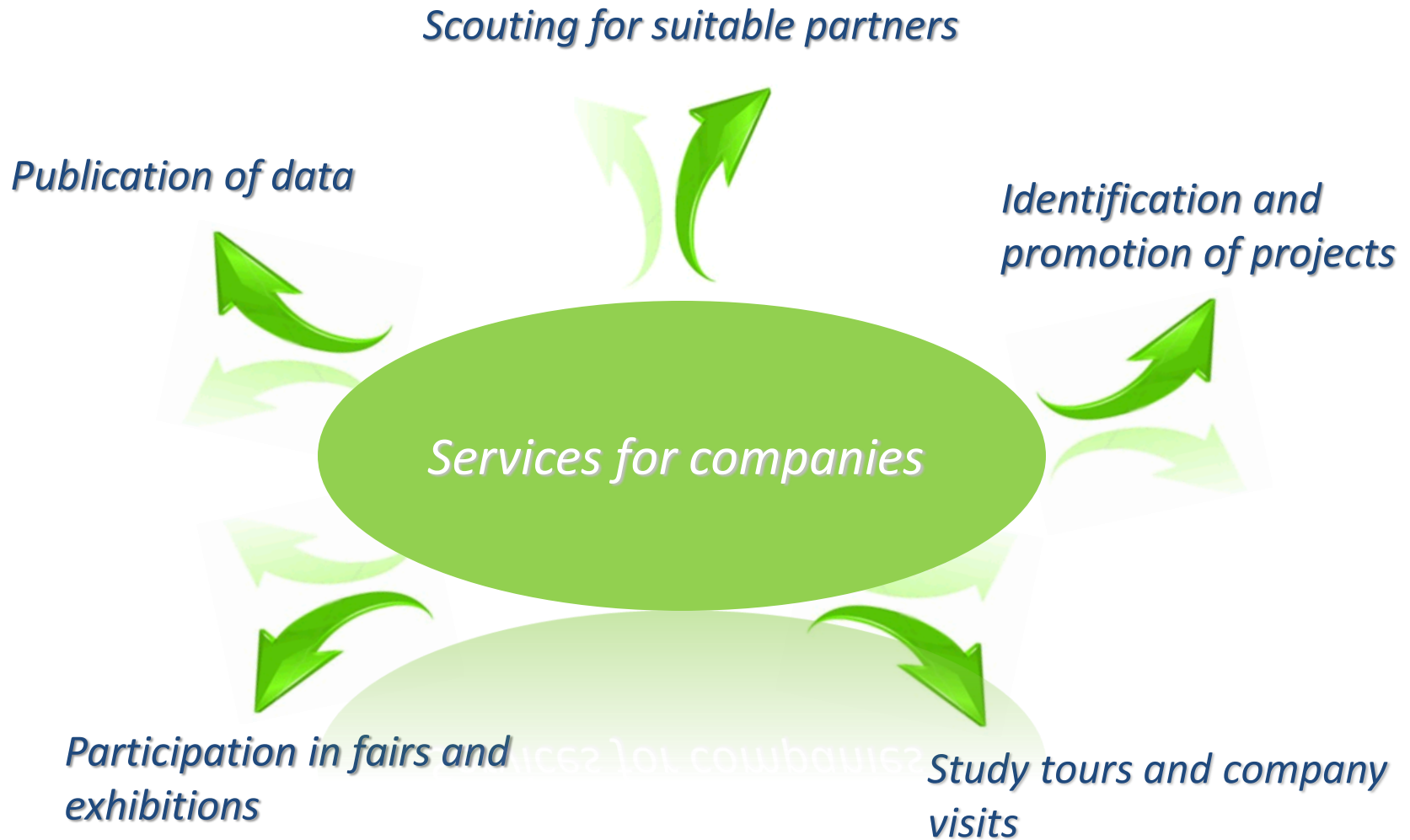
Mandate

Support the competitiveness of SMEs in developing countries through the transfer of technical, administrative and management resources, required to implement industrial projects

Sectors

The activity focuses on the main industrial sectors of Italian excellence, such as agro-industry, leather and footwear, clothing and textiles, energy and environment.

INCLUSIVE AND SUSTAINABLE INDUSTRIAL DEVELOPMENT





*Assistance in strengthening of joint ventures in
developing countries*

*Preparation of technical
assistance programmes*

*Promotion of investment
opportunities in developing
countries*

Services for institutions

A central orange oval contains the text "Services for institutions". Five green arrows point outwards from this central oval to five surrounding text blocks. The arrows are arranged in a circular pattern, with two pointing upwards, one pointing right, one pointing down-right, and one pointing down-left.

*Study tours for Institutional
Representatives*

*Implementation of the
Delegate Programme*



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Delegates Programme - UNIDO ITPO Italy



Delegates represent an important link between local institutions, our office and the Italian business community

Main countries of intervention of UNIDO ITPO Italy



Latin America

Cuba



MENA

*Bahrein
Egypt
Morocco
Tunisia
Jordan
Palestine
Lebanon*



Sub-Saharan Africa

*Ethiopia
Ghana
Mozambique
Senegal
Mauritania
Guinea
Ivory Coast*



Asia

*Myanmar
Philippines
Pakistan*

Some recent activities: Road Show Ethiopia

Promotion of the Agro-Industry Investment Forum



Integrated Agro-Industrial Parks



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FIRST INTERNATIONAL AGRO-INDUSTRY
INVESTMENT FORUM

ETHIOPIA

UNLEASHING ETHIOPIA'S
INVESTMENT POTENTIAL

5 to 7 OCTOBER 2016

UNECA Building

ADDIS ABABA | ETHIOPIA

INCLUSIVE AND SUSTAINABLE INDUSTRIAL DEVELOPMENT



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FIRST INTERNATIONAL AGRO INDUSTRY
INVESTMENT FORUM
ETHIOPIA

WHY PARTICIPATE?

- A.** CREATE STRATEGIC PARTNERSHIPS AND EXPAND YOUR NETWORK THROUGH BUSINESS-TO-BUSINESS MEETINGS.
- B.** MEET DIRECTLY WITH POLICYMAKERS AT THE MINISTERIAL LEVEL.
- C.** LEARN ABOUT THE INVESTMENT ENVIRONMENT IN ETHIOPIA.
- D.** SECURE A Foothold IN ONE OF THE FASTEST GROWING ECONOMIES IN AFRICA.

More information at: <https://isid.unido.org/aife1.html>



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FIRST INTERNATIONAL AGRO INDUSTRY INVESTMENT FORUM ETHIOPIA

KEY FEATURES



STATEMENTS FROM HIGH-LEVEL DIGNITARIES.



INTRODUCTION TO ETHIOPIA'S INVESTMENT CLIMATE.



INVESTMENT OPPORTUNITIES IN KEY SECTORS:

FOOD PROCESSING

TEXTILES AND GARMENTS

LEATHER AND LEATHER PRODUCTS



BUSINESS-TO-BUSINESS MEETINGS AND BUSINESS-TO-GOVERNMENT MEETINGS.



EXHIBITION BOOTHS FOR NATIONAL AND INTERNATIONAL COMPANIES.



FIELD VISITS.

More information at: <https://isid.unido.org/aife1.html>



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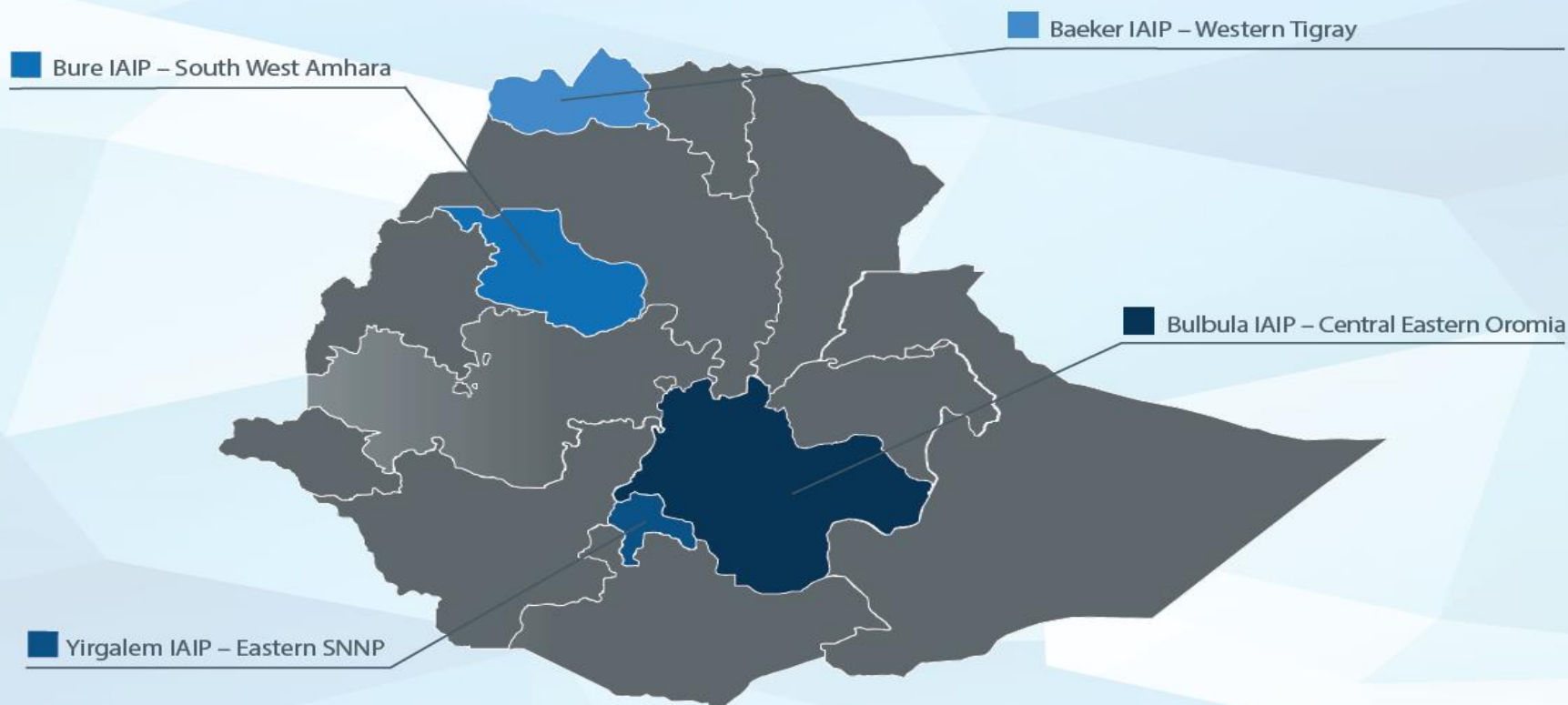
INTEGRATED AGRO-INDUSTRIAL PARKS (IAIPs) IN ETHIOPIA



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01 | SELECTED IAIPS ON THE MAP OF ETHIOPIA

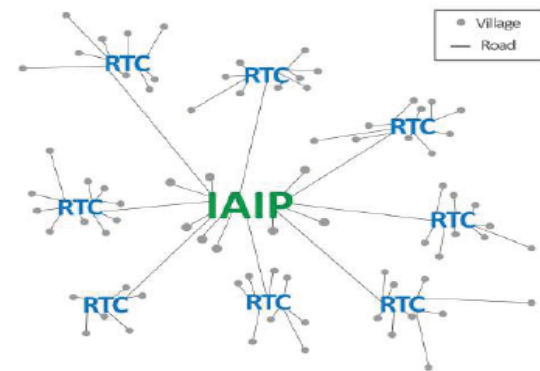
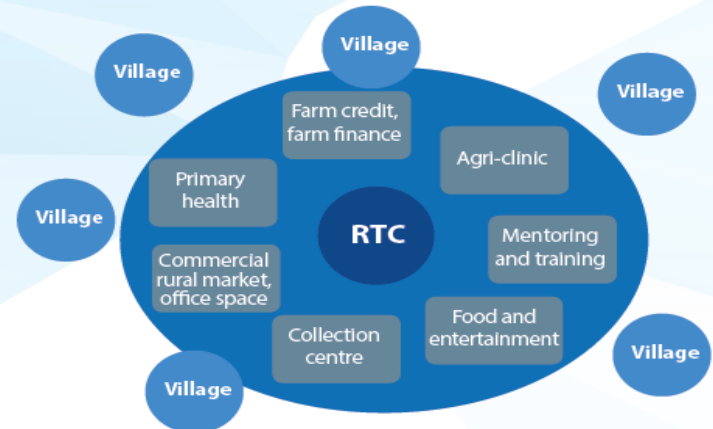


07 | RURAL TRANSFORMATION CENTERS (RTC)

Rural transformation centers

The Government of Ethiopia will establish Rural transformation centers which serve as raw material aggregation points in the catchment areas (100 km radius) of each IAIP.

- **Rural transformation centers** include warehouses, input supply, sorting, grading, extension services, pre-processing activities and microfinance
- **Government and partners** support farmers to increase production and productivity of farmers to supply raw material of required quantity and quality to the industries in the parks
- **Market information centres** – The centres will provide information on agrofood, business development, prices, market trend and current market demand in terms of products and quality, among other services.



09 | INVESTMENT OPPORTUNITIES: IAIPS

- **Agri-inputs:** bio energy, green house cultivation, agri chemicals, renewable energy
- **Agri-infrastructure:** energy management, mechanization and transport, storage facilities, bulk material handling
- **Agri-food processing:**
 - Fruit juice/pulp/slice/concentrate/dehydration
 - Tomato paste and puree
 - Starch
 - Coffee and tea
 - Vegetable pickling
 - Spice powder, oils and oleoresin
 - Grading and packing pure spices
 - Essential oils from herbs
- Floral concentrates
- Vegetable oil and other products
- Bakery, Confectionery
- Energy foods
- Flour milling
- Others
- **Capacity building:** agri research, training hub, agri-lab and clinic, extension service, vocational training
- **Others:** agri tourism, rural financing, crop insurance



Government of Ethiopia provides site infrastructure

- Land
- Water
- Power
- Roads
- Telecommunication
- Capital contribution for IAIPs
- Government support to small and medium enterprises
- Government support to foreign operations
- Logistical Support
- Government agency provides support to foreign operations
- One stop shop



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Thanks for your attention



www.unido.it



UNIDO ITPO Italy

Via Paola, 41

00186 – Roma

Italy

Tel: +39 06 6796521

Fax: +39 06 6793670

itpo.rome@unido.org